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To Whom It May Concern:

Pankratz Eye Institute opened its offices in Columbus, IN on May 15, 2000, however the relationship we have with T&W predates that by several months. When we first spoke with our developer (George Dutro, Cornerstone Development) about office space in Columbus he offered to have a space finished for us in a shell building already contracted with T&W but when we decided to include an ambulatory in our plans the planned shell building was too small. T&W worked with the developer to increase the buildings footprint and provide the space necessary for our needs.

When you begin a business the space it occupies is the physical manifestation of your dream for your business. T&W worked diligently to provide that space for us and create the space the architect had envisioned for us. I credit that space for a significant part of our early success.

Within four years it was apparent that we were fast outgrowing that initial space and so we again looked to T&W for assistance in constructing our second office which would ultimately be occupied in July, 2005.

Every project has its challenges and this one was no exception.

One of the things we wanted in the new building was a way to allow patients having LASIK surgery to have privacy when necessary but to also allow us to do LASIK surgery demonstrations for purposes of marketing. The answer was to install a wall of electric privacy glass in the excimer laser suite on the side facing the waiting area. Unfortunately there was a steel column that supported the roof right in the middle of where that window needed to be located and the roof was already on the building. T&W's superintendent, Gerry Dunbar, and project manager, Steve Shehorn worked with the engineers to develop a plan on how to move that column and carried out that plan.

Even now, our relationship with T&W continues. I could go on to describe how they repaired the building when one of our elderly patients got her foot on the gas instead of the brake or how their remodeling division helped us repurpose some space to create three additional exam rooms just last year.

I know that T&W is there when I need them for projects both big and small. They can build an ambulatory surgery center or move a wall as needed. T&W has my back. What more can you want?

Sincerely,

Larry G. Gardner, MBA
Executive Director